FOUNDATION FOR INDIVIDUAL RIGHTS IN EDUCATION, INC.

FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2016 AND 2015

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INDEPENDENT AUDITORS' REPORT

Board of Directors Foundation for Individual Rights in Education, Inc. Philadelphia, Pennsylvania

We have audited the accompanying financial statements of Foundation for Individual Rights in Education, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors Foundation for Individual Rights in Education, Inc.

Clifton Larson Allen LLP

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Foundation for Individual Rights in Education, Inc. as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

CliftonLarsonAllen LLP

Plymouth Meeting, Pennsylvania October 28, 2016

FOUNDATION FOR INDIVIDUAL RIGHTS IN EDUCATION, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2016 AND 2015

	2016	2015		
ASSETS				
CURRENT ASSETS				
Cash and Cash Equivalents	\$ 1,554,529	\$	2,133,844	
Certificates of Deposit	3,636,000		2,500,000	
Accounts Receivable	4,501		354	
Pledge Receivable	705,000		887,500	
Prepaid Expenses	 617,440		375,046	
Total Current Assets	6,517,470		5,896,744	
LEASEHOLD IMPROVEMENTS, EQUIPMENT AND WEBSITE DESIGN, NET	1,160,602		75,627	
OTHER ASSETS				
Security Deposit	91,309		98,186	
Total Assets	\$ 7,769,381	\$	6,070,557	
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts Payable and Accrued Expenses	\$ 182,912	\$	105,852	
LONG TERM LIABILITIES				
Deferred Rent	232,305		49,417	
Deferred Lease Obligation	 733,528		_	
Total Long-Term Liabilities	965,833		49,417	
Total Liabilities	1,148,745		155,269	
NET ASSETS				
Unrestricted	4,145,562		3,226,665	
Temporarily Restricted	2,451,742		2,665,322	
Permanently Restricted	 23,332		23,301	
Total Net Assets	6,620,636		5,915,288	
Total Liabilities and Net Assets	\$ 7,769,381	\$	6,070,557	

FOUNDATION FOR INDIVIDUAL RIGHTS IN EDUCATION, INC. STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2016 AND 2015

		20	16			20	2015			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total		
SUPPORT AND REVENUE										
Contributions and Grants	\$ 4,552,270	\$ 1,608,540	\$ -	\$ 6,160,810	\$ 4,088,700	\$ 3,146,743	\$ -	\$ 7,235,443		
Interest Income	27,730	-	31	27,761	15,193	-	2	15,195		
Realized Gains (Losses) on										
Stock Donations	4,260	-	-	4,260	5,450	-	-	5,450		
Other Income	170,660	<u> </u>		170,660	258,895			258,895		
Total	4,754,920	1,608,540	31	6,363,491	4,368,238	3,146,743	2	7,514,983		
Net Assets Released from										
Restrictions	1,822,120	(1,822,120)			1,245,446	(1,245,446)				
Total Support and Revenue	6,577,040	(213,580)	31	6,363,491	5,613,684	1,901,297	2	7,514,983		
EXPENSES										
Program Services	4,528,451	-	-	4,528,451	3,558,410	-	-	3,558,410		
Administrative Services	472,815	-	-	472,815	346,472	-	-	346,472		
Development	656,877	-	-	656,877	391,420	-	-	391,420		
Total Expenses	5,658,143			5,658,143	4,296,302	-	-	4,296,302		
CHANGE IN NET ASSETS	918,897	(213,580)	31	705,348	1,317,382	1,901,297	2	3,218,681		
Net Assets - Beginning of Year	3,226,665	2,665,322	23,301	5,915,288	1,909,283	764,025	23,299	2,696,607		
NET ASSETS - END OF YEAR	\$ 4,145,562	\$ 2,451,742	\$ 23,332	\$ 6,620,636	\$ 3,226,665	\$ 2,665,322	\$ 23,301	\$ 5,915,288		

FOUNDATION FOR INDIVIDUAL RIGHTS IN EDUCATION, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2016

Program Services Individual FIRE FIRE Policy **Public** Total Management Rights Defense Student Litigation Reform Awareness Program and Services Total Program Network Project Project Project General Development Awards and Scholarships \$ 1,071 \$ 2,585 \$ 241 \$ 1,549 \$ 3,145 \$ 8,591 \$ 847 \$ 1,358 \$ 10,796 2,190 3,241 493 3,167 6,433 15,524 1,733 2,777 20,034 **Business Insurance** Communications 5,927 8,930 8,543 42,266 8,062 54,920 1,343 17,523 4,592 7.020 **Computer and Network Costs** 9,210 1,387 8,917 33,162 59,696 18,244 7,950 85,890 Depreciation 86,430 86,430 **Dues and Subscriptions** 743 800 122 3,048 2,017 6,730 600 835 8,165 79 85 Event Expense 73,125 18 132 1,955 75,309 15,114 90,508 Lectures and Conferences 2,783 27,252 512 3,637 17,064 51,248 1,799 2,882 55,929 Licenses & Permits 68 103 16 101 934 1,222 54 3,586 4,862 395,963 Occupancy 43,428 64,042 9,816 62,628 127,128 307,042 54,761 34,160 Office Expenses 8,421 12,404 2,027 11,991 29,419 64,262 19,494 12,629 96,385 Postage and Delivery 2,777 5,273 623 4,007 12,343 25,023 2,215 30,281 57,519 **Printing and Reproduction** 3,133 10,090 5,493 60,194 104,596 22,194 19,284 2,479 41,923 **Professional Fees** 16,984 27,534 781,555 153,786 55,487 1,035,346 13,107 22,429 1,070,882 **Publicity and Advertising** 1,411 10,078 263 1,688 9,596 23,036 923 1,979 25,938 **Research Services** 1,072 554 10,574 9,302 21,502 18 8,742 30,262 Staff Training and Development 4,138 7,197 5,689 5,930 50,111 828 23,261 41,113 3,068 Travel and Entertainment 18,292 64,321 9,137 39,439 85,983 217,172 26,242 23,547 266,961 Wages, Payroll Taxes and Benefits 325,003 539,203 470,088 958,739 2,473,175 256,725 412,092 3,141,992 180,142 Total 444,540 865,942 994.016 \$ 1,412,775 4,528,451 656,877 811.178 472.815 Ś 5,658,143

FOUNDATION FOR INDIVIDUAL RIGHTS IN EDUCATION, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2015

	Individual Rights Defense Program	Individual Rights Education Program	Campus Freedom Network	Free Speech Litigation Project	Policy Reform	Total Program Services	Management and General	Development	Total
Awards and Scholarships	1,993	\$ 1,644	\$ 2,041	\$ -	\$ 2,733	\$ 8,411	\$ 650	\$ 643	\$ 9,704
Business Insurance	3,196	2,731	1,636	-	4,456	12,019	1,500	1,485	15,004
Communications	8,265	7,035	4,239	-	11,504	31,043	3,876	3,851	38,770
Computer and Network Costs	20,280	17,091	10,464	156	28,093	76,084	9,381	9,508	94,973
Depreciation	-	-	-	-	-	-	30,272	-	30,272
Dues and Subscriptions	1,324	1,114	684	380	1,832	5,334	619	696	6,649
Event Expense	25,243	21,484	16,128	51	35,132	98,038	12,527	11,762	122,327
Lectures and Conferences	8,012	6,657	39,505	81	11,024	65,279	3,729	3,790	72,798
Licenses & Permits	557	475	286	-	776	2,094	261	260	2,615
Occupancy	58,973	50,378	30,183	-	82,221	221,755	27,685	27,414	276,854
Office Expenses	14,953	12,526	7,744	-	20,655	55,878	17,364	8,128	81,370
Postage and Delivery	7,853	6,454	4,104	-	10,738	29,149	3,639	3,823	36,611
Printing and Reproduction	20,344	17,422	10,411	1,763	28,366	78,306	9,551	9,456	97,313
Professional Fees	34,066	29,486	25,654	739,232	47,482	875,920	13,123	15,841	904,884
Publicity and Advertising	6,032	4,957	3,158	-	8,258	22,405	1,352	1,893	25,650
Research Services	5,661	4,620	2,976	-	7,725	20,982	-	-	20,982
Staff Training and Development	5,480	4,230	2,969	-	7,290	19,969	2,496	2,705	25,170
Travel and Entertainment	56,391	40,354	31,852	7,754	66,919	203,270	20,259	22,536	246,065
Wages, Payroll Taxes and Benefits	421,247	358,582	219,570	143,603	589,472	1,732,474	188,188	267,629	2,188,291
Total	\$ 699,870	\$ 587,240	\$ 413,604	\$ 893,020	\$ 964,676	\$ 3,558,410	\$ 346,472	\$ 391,420	\$ 4,296,302

FOUNDATION FOR INDIVIDUAL RIGHTS IN EDUCATION, INC. STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2016 AND 2015

	2016		 2015
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in Net Assets	\$	705,348	\$ 3,218,681
Adjustments to Reconcile Change in Net Assets			
to Net Cash Provided (Used) by Operating Activities:			
Depreciation		86,430	30,272
(Increase) Decrease in:			
Accounts Receivable		(4,147)	(354)
Pledge Receivable		182,500	(714,783)
Prepaid Expenses		(242,394)	(195,215)
Security Deposit		6,877	(54,622)
Increase (Decrease) in:			
Accounts Payable and Accrued Expenses		77,060	(26,201)
Deferred Rent		182,888	15,606
Deferred Lease Obligation		733,528	 <u>-</u> _
Net Cash Provided (Used) by Operating Activities		1,728,090	2,273,384
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of Certificates of Deposit		(2,136,000)	(1,500,000)
Redemption of Certificate of Deposit		1,000,000	1,000,000
Purchase of Leasehold Improvements, Equipment and Website Design		(1,171,405)	(49,098)
Net Cash Used by Investing Activities		(2,307,405)	(549,098)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(579,315)	1,724,286
Cash and Cash Equivalents - Beginning of Year		2,133,844	409,558
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	1,554,529	\$ 2,133,844
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Non-Cash Additions to Leasehold Improvements	\$	775,964	\$

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

The Foundation for Individual Rights in Education, Inc. (the "Foundation") was incorporated on April 8, 1999. The Foundation is a Massachusetts non-profit corporation, based in Philadelphia, Pennsylvania, whose mission is to defend and sustain individual rights at America's colleges and universities. These rights include freedom of speech, legal equality, due process, religious liberty, and sanctity of conscience – the essential qualities of individual liberty and dignity. The Foundation's core mission is to protect the unprotected and to educate the public and communities of concerned Americans about threats to these rights on our campuses and about the means to preserve them. The Foundation is supported through private contributions and grants.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting.

Classification of Net Assets

Resources in the accompanying financial statements are classified for accounting and reporting purposes into three classes of net assets according to the existence or absence of donor-imposed restrictions as follows:

Permanently Restricted Net Assets

Net assets that are subject to donor-imposed restrictions that are to be maintained permanently by the Foundation or used to account for funds which have been accepted with donor stipulations that principal be maintained intact in perpetuity. At June 30, 2016 and 2015, the Foundation had permanently restricted net assets of \$23,332 and \$23,301, respectively.

Temporarily Restricted Net Assets

Net assets that are subject to donor-imposed restrictions relating to use and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. At June 30, 2016 and 2015, the Foundation had temporarily restricted net assets of \$2,451,742 and \$2,665,322, respectively.

Unrestricted Net Assets

Net assets that are not subject to donor-imposed restrictions.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are generally reported as decreases in unrestricted net assets. Expirations of donor-imposed stipulations that simultaneously increase one class of net assets and decrease another are reported as net assets released from restrictions.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclose of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Foundation considers all highly liquid investments in traditional bank accounts, money market funds, and certificates of deposit with a maturity of three months or less when purchased to be cash equivalents. The balances are insured by the Federal Deposit Insurance Corporation up to certain limits. At times, cash in bank may exceed FDIC insurable limits.

Pledges Receivable

Unconditional promises to give are recognized as revenue and pledges receivable in the period received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Leasehold Improvements, Equipment and Website Design

Assets purchased with an estimated useful life in excess of one year and in excess of \$2,000 are stated at cost and depreciated over the estimated useful lives of the related assets. Depreciation is computed over the estimated useful lives. Maintenance and repairs are charged to the operations when incurred. Significant betterments and renewals are capitalized. When property and equipment are sold or otherwise disposed of, the asset accounts and related accumulated depreciation accounts are relieved, and any gain or loss is included in operations.

Office Equipment 5-10 Years
Leasehold Improvements 10 Years
Website Design 3 Years

Contributions

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future use or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. These contributions consist of funds received from individuals, corporations, foundations and other nonprofit organizations for various activities provided by the Foundation.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donated Securities

The Foundation will receive, on occasion, donated securities from its donors. Once a security has been received, the Foundation will immediately sell at the securities fair market value with the proceeds being used based on the donor's stipulations. All realized gains and losses at the time of the sale are included in the Foundation's statement of activities.

Functional Allocation of Expenses

The costs of providing the Foundation's programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses, which cannot be directly identified with specific functions, are allocated based on estimates of staff hours devoted to various functions.

Income Taxes

The Foundation is a non-profit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes. Accordingly, there is no provision for income taxes. The Foundation is not aware of any activities that would jeopardize its tax-exempt status, nor is it aware of any of its activities that are subject to tax on unrelated business income taxes.

The Foundation follows the guidance in the income tax standard regarding the recognition and measurement of uncertain tax positions. The guidance clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements. The guidance further prescribes recognition and measurement of tax provisions taken or expected to be taken on a tax return that are not certain to be realized. The application of this standard had no impact on the Foundation's financial statements.

The Foundation's income tax returns are subject to review and examination by federal, state and local authorities.

Subsequent Events

In preparing these financial statements, the Foundation has evaluated events and transactions for potential recognition or disclosure through October 28, 2016, the date the financial statements were available to be issued.

NOTE 2 PLEDGE RECEIVABLE

The Foundation receives gifts from time to time in the form of pledges, which are to be received in the upcoming years. Management believes the entire amounts of the pledge receivables from these donors are fully collectible and, accordingly, has not provided an allowance on such receivables. Pledge receivables are as follows:

	 2016	2015		
Receivable in Less Than One Year	\$ 705,000	\$	887,500	
Total Pledge Receivable	\$ 705,000	\$	887,500	

NOTE 3 LEASEHOLD IMPROVEMENTS, EQUIPMENT AND WEBSITE DESIGN

Leasehold improvements, equipment and website design assets as of June 30, 2016 and 2015 were recorded at cost as follows:

	2016		2015	
Computer Equipment	\$	-	\$	42,535
Furniture and Fixtures		239,007		92,823
Leasehold Improvements		929,996		22,447
Website Design		123,937		97,937
Total	\$	1,292,940	\$	255,742
Less: Accumulated Depreciation		132,338		180,115
Total Equipment and Website Design, Net	\$	1,160,602	\$	75,627

Depreciation expense for the years ended June 30, 2016 and 2015 was \$86,430 and \$30,272, respectively.

NOTE 4 TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes as of June 30, 2016 and 2015:

	2016		2015
Time Restricted	\$ 705,000	\$	-
Purpose Restricted: iPhone Application	15,000		15,000
Stand Up For Speech Litigation Project Legal Transformation Project	527,917 992,165		1,275,322 1,300,000
Spotlight Database and Website Project First Amendment Library	90,430 81,230		75,000 -
FSN Conference	 40,000		_
Total Purpose Restricted	 1,746,742	_	2,665,322
Total	\$ 2,451,742	Ş	2,665,322

Temporarily restricted net assets released from restrictions for the years ended June 30, 2016 and 2015 are as follows:

	2	2016		2015
Legislative and Policy Project	\$	_	\$	130,000
Video Fellow	Ψ	50,000	Y	24,923
Legal Transformation Project		307,835		-
Stand Up For Speech Litigation Project	1	,354,445		982,323
First Amendment Library Proposal		18,770		-
Spotlight Database and Website Project		79,570		75,000
Summer Intern Program		10,000		13,500
15th Anniversary Gala		-		19,700
FSN Conference		1,500		
Total	\$ 1	,822,120	\$	1,245,446

NOTE 5 PERMANENTLY RESTRICTED NET ASSETS

Endowment

The Foundation's endowment consists of one individual fund established primarily to fund operations. The endowment includes only donor-restricted endowment funds. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence of donor-imposed restrictions or Pennsylvania Law.

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a US Treasury Money Market Fund.

The financial activity of the endowment fund is reflected on the statement of activities under the heading permanently restricted.

NOTE 6 OPERATING LEASES

The Foundation leases office space in Philadelphia and Washington, DC, and office equipment expiring in various years through 2028. Rent expense incurred under operating leases for the years ended June 30, 2016 and 2015 was \$395,963 and \$276,854, respectively.

Minimum future rental payments under non-cancelable operating leases having initial or remaining terms in excess of one year as of June 30, 2016 are as follows:

Year Ending June 30,		Amount		
2017	\$	476,434		
2018		574,816		
2019		586,681		
2020	494,70			
2021	453,217			
Thereafter	2,941,443			
Total	\$	5,527,300		

On May 22, 2015, the Foundation entered into a new office lease for one hundred twenty eight months. In connection with that lease renewal, the landlord provided renovations and improvements to the Center's office space in the amount of \$775,964. Those leasehold improvements were capitalized and are being depreciated over the term of occupancy; in addition, a corresponding deferred lease obligation liability was recorded by the Center, which will be amortized over the term of the lease.

NOTE 7 PENSION PLAN

The Foundation has a defined contribution salary deferral plan (403(b) plan), covering substantially all employees. The Foundation matched, dollar-for-dollar, employees' contributions up to a maximum of \$2,500 per year per employee. The total pension expense for the years ended June 30, 2016 and 2015 was \$40,116 and \$29,975, respectively.

NOTE 8 RELATED PARTY TRANSACTIONS

During the year ended June 30, 2015 the Foundation paid \$2,046 to the Foundation's Vice President's wife, who performed various program and administrative functions. In addition, the Foundation paid \$750 during the year ended June 30, 2015 to the Director of Legal and Public Advocacy's wife, who provided graphical design services the Foundation. There were no amounts paid to these individuals during the year ended June 30, 2016.